

# Leadership Birmingham

Budget vs. Actuals: Consolidate 20-21 - FY21 P&L Classes

July 1, 2020 - June 16, 2021

	LB				MC				YLF				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>																
400 Corporate Contributions	55,125.00	125,000.00	-69,875.00	44.10 %									\$55,125.00	\$125,000.00	\$ -69,875.00	44.10 %
405 Members' Contributions	60,226.00	43,000.00	17,226.00	140.06 %									\$60,226.00	\$43,000.00	\$17,226.00	140.06 %
410 Interest	296.31	1,500.00	-1,203.69	19.75 %					41.42	500.00	-458.58	8.28 %	\$337.73	\$2,000.00	\$ -1,662.27	16.89 %
415 Tuition		86,000.00	-86,000.00										\$0.00	\$86,000.00	\$ -86,000.00	0.00 %
418 Rent Donation	18,000.00	18,000.00	0.00	100.00 %									\$18,000.00	\$18,000.00	\$0.00	100.00 %
430 Ann D. Florie Scholarship Fund	200.00	5,000.00	-4,800.00	4.00 %									\$200.00	\$5,000.00	\$ -4,800.00	4.00 %
435 Foundations and Co-sponsors									11,000.00	34,000.00	-23,000.00	32.35 %	\$11,000.00	\$34,000.00	\$ -23,000.00	32.35 %
440 Parents and Alumni									3,820.00	4,000.00	-180.00	95.50 %	\$3,820.00	\$4,000.00	\$ -180.00	95.50 %
443 Regions Cares Loan Proceeds	43,222.00		43,222.00										\$43,222.00	\$0.00	\$43,222.00	0.00 %
445 Steering Committee									750.00	2,000.00	-1,250.00	37.50 %	\$750.00	\$2,000.00	\$ -1,250.00	37.50 %
450 YLF support by LB									40,000.00	40,000.00	0.00	100.00 %	\$40,000.00	\$40,000.00	\$0.00	100.00 %
455 Events	125.00		125.00		3,450.00	3,000.00	450.00	115.00 %					\$3,575.00	\$3,000.00	\$575.00	119.17 %
460 Member Dues					52,100.00	52,000.00	100.00	100.19 %					\$52,100.00	\$52,000.00	\$100.00	100.19 %
<b>Total Revenue</b>	<b>\$177,194.31</b>	<b>\$278,500.00</b>	<b>\$ -101,305.69</b>	<b>63.62 %</b>	<b>\$55,550.00</b>	<b>\$55,000.00</b>	<b>\$550.00</b>	<b>101.00 %</b>	<b>\$55,611.42</b>	<b>\$80,500.00</b>	<b>\$ -24,888.58</b>	<b>69.08 %</b>	<b>\$288,355.73</b>	<b>\$414,000.00</b>	<b>\$ -125,644.27</b>	<b>69.65 %</b>
<b>GROSS PROFIT</b>	<b>\$177,194.31</b>	<b>\$278,500.00</b>	<b>\$ -101,305.69</b>	<b>63.62 %</b>	<b>\$55,550.00</b>	<b>\$55,000.00</b>	<b>\$550.00</b>	<b>101.00 %</b>	<b>\$55,611.42</b>	<b>\$80,500.00</b>	<b>\$ -24,888.58</b>	<b>69.08 %</b>	<b>\$288,355.73</b>	<b>\$414,000.00</b>	<b>\$ -125,644.27</b>	<b>69.65 %</b>
<b>Expenditures</b>																
500 Accounting Service	506.25	2,000.00	-1,493.75	25.31 %									\$506.25	\$2,000.00	\$ -1,493.75	25.31 %
505 Audit and 990	8,525.00	8,274.00	251.00	103.03 %									\$8,525.00	\$8,274.00	\$251.00	103.03 %
515 Computer and software	1,101.91	1,000.00	101.91	110.19 %	3,901.40	3,313.00	588.40	117.76 %	771.17	1,500.00	-728.83	51.41 %	\$5,774.48	\$5,813.00	\$ -38.52	99.34 %
520 Conferences, training and travel	2,060.00	1,500.00	560.00	137.33 %						2,500.00	-2,500.00		\$2,060.00	\$4,000.00	\$ -1,940.00	51.50 %
525 Directories					4,412.52	5,600.00	-1,187.48	78.80 %					\$4,412.52	\$5,600.00	\$ -1,187.48	78.80 %
530 Dues	2,354.00	2,800.00	-446.00	84.07 %									\$2,354.00	\$2,800.00	\$ -446.00	84.07 %
535 Equipment Lease	403.04	800.00	-396.96	50.38 %									\$403.04	\$800.00	\$ -396.96	50.38 %
540 Events - Internal					3,500.00	5,000.00	-1,500.00	70.00 %					\$3,500.00	\$5,000.00	\$ -1,500.00	70.00 %
545 Bank Fees	1,477.71	1,360.00	117.71	108.66 %					2.70	100.00	-97.30	2.70 %	\$1,480.41	\$1,460.00	\$20.41	101.40 %
550 Fundraising Fees	614.09	300.00	314.09	204.70 %	44.53		44.53		55.16	100.00	-44.84	55.16 %	\$713.78	\$400.00	\$313.78	178.45 %
555 Insurance	1,222.50	1,700.00	-477.50	71.91 %					1,222.50	700.00	522.50	174.64 %	\$2,445.00	\$2,400.00	\$45.00	101.88 %
560 Materials	2,169.59	8,000.00	-5,830.41	27.12 %					370.25	3,200.00	-2,829.75	11.57 %	\$2,539.84	\$11,200.00	\$ -8,660.16	22.68 %
565 Meals		20,000.00	-20,000.00							5,300.00	-5,300.00		\$0.00	\$25,300.00	\$ -25,300.00	0.00 %
570 Newsletters					4,497.93	5,000.00	-502.07	89.96 %					\$4,497.93	\$5,000.00	\$ -502.07	89.96 %
575 Office Supplies	982.89	2,000.00	-1,017.11	49.14 %	331.84	1,000.00	-668.16	33.18 %	241.51	2,000.00	-1,758.49	12.08 %	\$1,556.24	\$5,000.00	\$ -3,443.76	31.12 %
580 Parking		1,500.00	-1,500.00										\$0.00	\$1,500.00	\$ -1,500.00	0.00 %
585 Payroll - Salaries	123,109.50	135,266.00	-12,156.50	91.01 %	27,406.54	31,032.00	-3,625.46	88.32 %	41,181.64	42,702.00	-1,520.36	96.44 %	\$191,697.68	\$209,000.00	\$ -17,302.32	91.72 %
590 Payroll - Taxes	9,485.52	10,348.00	-862.48	91.67 %	2,096.55	2,374.00	-277.45	88.31 %	3,150.38	3,267.00	-116.62	96.43 %	\$14,732.45	\$15,989.00	\$ -1,256.55	92.14 %
595 Postage	1,814.20	1,500.00	314.20	120.95 %	500.00	1,000.00	-500.00	50.00 %	211.72	1,025.00	-813.28	20.66 %	\$2,525.92	\$3,525.00	\$ -999.08	71.66 %
600 Program Coordination - Outside Services	15,074.00	5,000.00	10,074.00	301.48 %						3,202.00	-3,202.00		\$15,074.00	\$8,202.00	\$6,872.00	183.78 %
605 Program Day Expenses	259.08	7,705.00	-7,445.92	3.36 %						7,000.00	-7,000.00		\$259.08	\$14,705.00	\$ -14,445.92	1.76 %
610 Rent	18,000.00	18,000.00	0.00	100.00 %									\$18,000.00	\$18,000.00	\$0.00	100.00 %
615 Retirement Plan	1,412.81	4,058.00	-2,645.19	34.82 %		931.00	-931.00			1,282.00	-1,282.00		\$1,412.81	\$6,271.00	\$ -4,858.19	22.53 %
620 Retreats	0.00	8,000.00	-8,000.00	0.00 %						7,000.00	-7,000.00		\$0.00	\$15,000.00	\$ -15,000.00	0.00 %
625 Speakers		400.00	-400.00										\$0.00	\$400.00	\$ -400.00	0.00 %
630 Study Group Photos		350.00	-350.00										\$0.00	\$350.00	\$ -350.00	0.00 %
635 Telephone and Internet	800.46	1,000.00	-199.54	80.05 %	800.33	750.00	50.33	106.71 %	780.92	1,000.00	-219.08	78.09 %	\$2,381.71	\$2,750.00	\$ -368.29	86.61 %
<b>Total Expenditures</b>	<b>\$191,372.55</b>	<b>\$242,861.00</b>	<b>\$ -51,488.45</b>	<b>78.80 %</b>	<b>\$47,491.64</b>	<b>\$56,000.00</b>	<b>\$ -8,508.36</b>	<b>84.81 %</b>	<b>\$47,987.95</b>	<b>\$81,878.00</b>	<b>\$ -33,890.05</b>	<b>58.61 %</b>	<b>\$286,852.14</b>	<b>\$380,739.00</b>	<b>\$ -93,886.86</b>	<b>75.34 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -14,178.24</b>	<b>\$35,639.00</b>	<b>\$ -49,817.24</b>	<b>-39.78 %</b>	<b>\$8,058.36</b>	<b>\$ -1,000.00</b>	<b>\$9,058.36</b>	<b>-805.84 %</b>	<b>\$7,623.47</b>	<b>\$ -1,378.00</b>	<b>\$9,001.47</b>	<b>-563.23 %</b>	<b>\$1,503.59</b>	<b>\$33,261.00</b>	<b>\$ -31,757.41</b>	<b>4.52 %</b>
<b>Other Expenditures</b>																
640 YLF support from LB	40,000.00	40,000.00	0.00	100.00 %									\$40,000.00	\$40,000.00	\$0.00	100.00 %
<b>Total Other Expenditures</b>	<b>\$40,000.00</b>	<b>\$40,000.00</b>	<b>\$0.00</b>	<b>100.00 %</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00 %</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00 %</b>	<b>\$40,000.00</b>	<b>\$40,000.00</b>	<b>\$0.00</b>	<b>100.00 %</b>
<b>NET OTHER REVENUE</b>	<b>\$ -40,000.00</b>	<b>\$ -40,000.00</b>	<b>\$0.00</b>	<b>100.00 %</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00 %</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00 %</b>	<b>\$ -40,000.00</b>	<b>\$ -40,000.00</b>	<b>\$0.00</b>	<b>100.00 %</b>
<b>NET REVENUE</b>	<b>\$ -54,178.24</b>	<b>\$ -4,361.00</b>	<b>\$ -49,817.24</b>	<b>1,242.34 %</b>	<b>\$8,058.36</b>	<b>\$ -1,000.00</b>	<b>\$9,058.36</b>	<b>-805.84 %</b>	<b>\$7,623.47</b>	<b>\$ -1,378.00</b>	<b>\$9,001.47</b>	<b>-563.23 %</b>	<b>\$ -38,466.41</b>	<b>\$ -6,739.00</b>	<b>\$ -31,727.41</b>	<b>571.25 %</b>